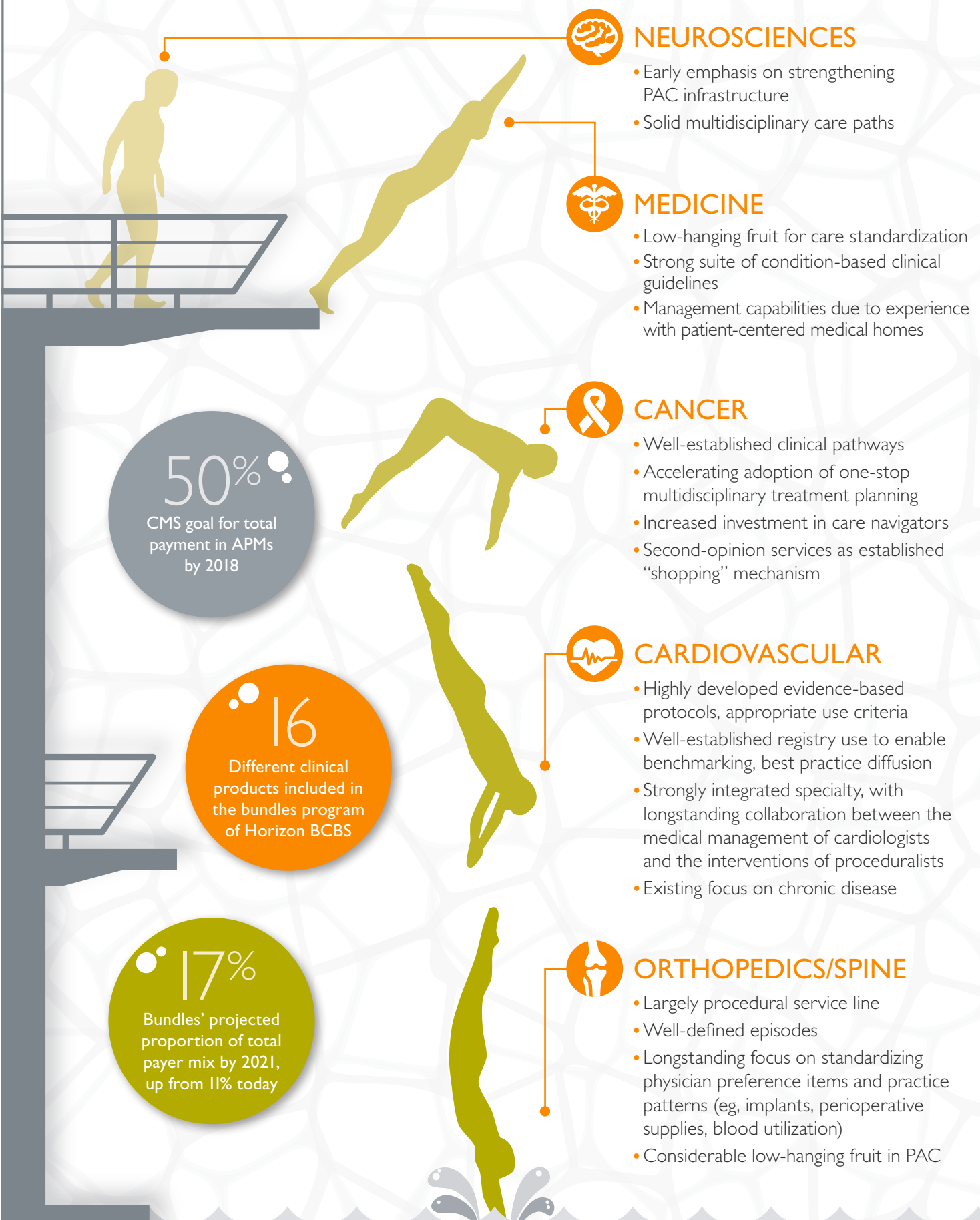


DIVING INTO BUNDLED PAYMENT

Orthopedics and cardiovascular services may have made the biggest splash to date with this payment model. But bundles continue to multiply—and further diversify. Purchasers are venturing into new clinical areas to extend bundles' financial impact. Providers thus must determine *where* to test the waters...not *if*.

CONSIDER EACH SERVICE LINE'S SPRINGBOARD FOR BUNDLE READINESS



READY TO TAKE THE PLUNGE?

Read Sg2's report *Diving Into Bundled Payment*. Or email membercenter@sg2.com to arrange for one of our experts to help your organization prioritize clinical products best matched to your market needs and unique value proposition.

APM = alternative payment model; BCBS = Blue Cross Blue Shield; PAC = post-acute care.

Sources: CMS. Better care. Smarter spending. Healthier people: paying providers for value, not volume [fact sheet]. January 26, 2015; Sg2 Interview With Horizon BCBS, December 2016; McKesson Health Solutions. *Journey to Value: The State of Value-Based Reimbursement in 2016*. June 13, 2016.