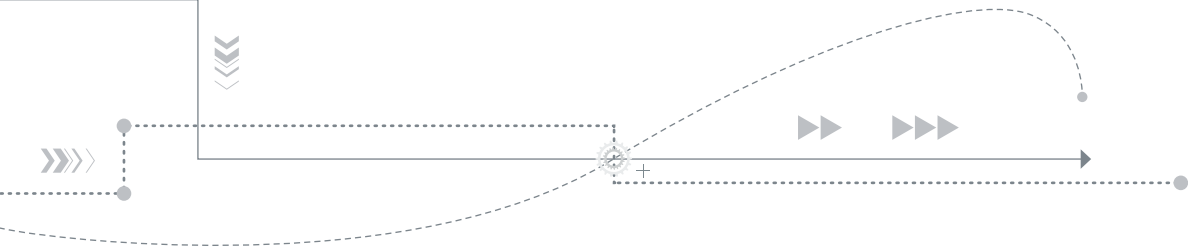




# Sg2 ASSOCIATE ROTATIONAL PROGRAM

Sg2 is a place where extraordinary thinkers work together to create uncommon solutions.



# ASSOCIATE ROTATIONAL PROGRAM

Sg2, a Vizient company, is the health care industry's premier authority on health care trends, insights and market analytics. Our analytics and expertise help hospitals and health systems achieve sustainable growth and ensure ongoing market relevance through the development of an effective System of CARE.

## What is the Sg2 Associate Rotational Program?

The Sg2 Associate Rotational Program (SARP) is a full-time position providing two years of on-the-job training through three business unit rotations. The program was created to develop strategic and trusted advisors for the future of health care and is designed for high-potential individuals who want to have an impact on that future.

As part of SARP, you will have the opportunity to work directly with Sg2 leaders to help health care organizations solve their strategic issues, and you will work across various business units to understand the comprehensive services Sg2 provides to its members. This position is located in our Skokie, IL, office and will start in July 2022. Rotations provide opportunities in intelligence (research and synthesis), analytics (data, methodology and metrics) and consulting (client problem solving). At the conclusion of the program, candidates will be placed into an opening that matches the individual's competencies and business needs.

## How will you grow?

The Sg2 Associate Rotational Program will provide you with tools, knowledge and experiences to help you excel.

**Mentorship:** Sg2 and Vizient leaders will share with you their knowledge of and experiences in working with hospital systems to improve strategic decision making.

**Training:** You will receive customized learning, have an opportunity to visit members/clients and engage with other businesses within the Vizient organization.

**Experience:** As part of your cross-team, on-the-job training, you will participate in client engagements, create content and present data as a valued contributor, working directly with our members and internal teams.



### APPLY TODAY

Please visit our website at [www.vizientinc.com/careers](http://www.vizientinc.com/careers) to apply directly to this role (Associate Consultant, Rotational Program—Sg2) or any other open opportunity that interests you. You also can join our Talent Community via the careers page. It's a great way to stay connected with us and learn about upcoming opportunities at Vizient and Sg2!

If you have questions, contact **Darlene Mallek**, senior talent acquisition partner, at 847.779.5407 or [Darlene.Mallek@vizientinc.com](mailto:Darlene.Mallek@vizientinc.com).



*“By rotating through Sg2’s client facing teams, we are enhancing our critical thinking skills, deepening our analytical knowledge of health care data and learning how to see the story behind the scenes. The interdisciplinary set of skills and expertise that we are developing enables us to generate creative and holistic solutions to the most pressing challenges health care organizations face today.”*

—SARP Class of 2020

## How will you contribute during each rotation?



### INTELLIGENCE

- Research, synthesize and write focused reports to address client questions.
- Partner with Sg2 subject matter experts and the client services team to deliver high-quality, timely responses to clients.
- Collaborate with team members to develop and deliver original thought leadership, strategic recommendations and tactical advice to members/clients.



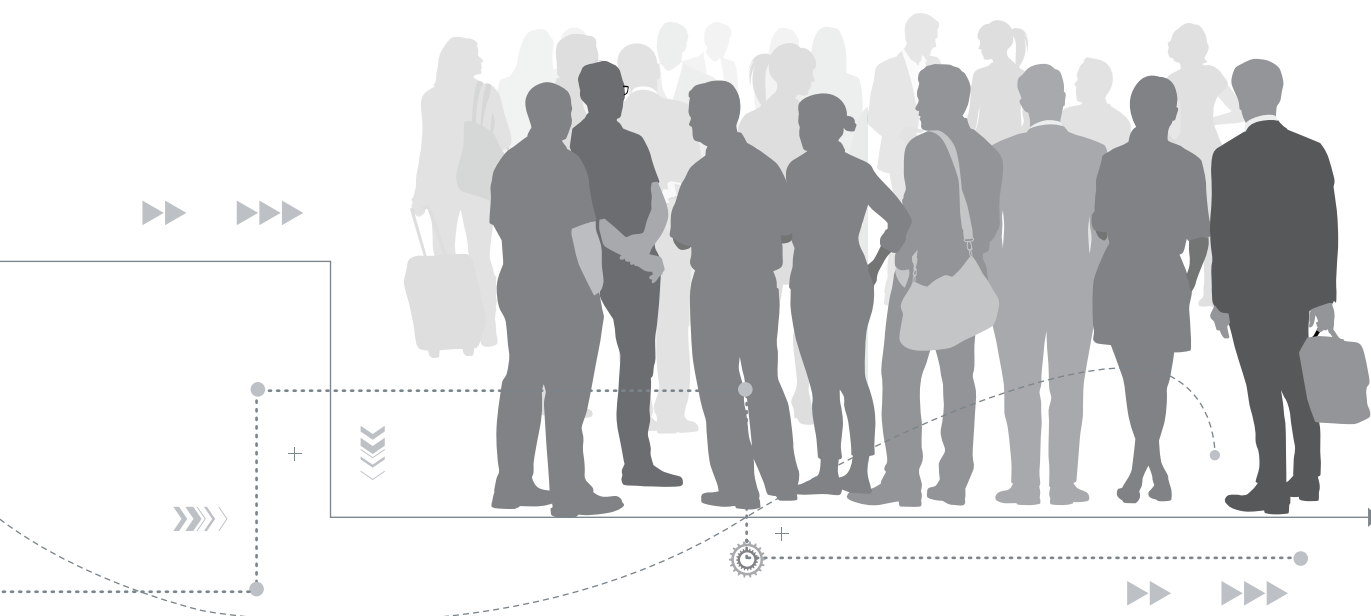
### ANALYTICS

- Develop analytical solutions to assess market opportunities for hospitals and health care systems.
- Ensure clients receive value from Sg2 growth and performance analytics and resources through the creation of presentations, data visualizations and analyses.
- Train, educate and deliver presentations to members/clients on the uses of Sg2 analytics.



### CONSULTING

- Execute and summarize analyses in a client-ready format, ensuring the analyses are ready to be incorporated into a longer “story” or explained in working sessions.
- Synthesize and translate research and analytical results into clear and compelling recommendations.
- Participate in internal work groups to develop new consulting offerings and improve team operations.



# Sg2 ASSOCIATE ROTATIONAL PROGRAM

## What are we looking for?

We are seeking highly motivated individuals with a consistent record of professional and personal achievement. Creativity, initiative, resourcefulness, teamwork and an entrepreneurial spirit are a must. Successful candidates will have evidence of the following skills and knowledge:

- ☑ **Master's degree** in an applied health care field (eg, health care administration, health care policy) strongly preferred
- ☑ **Prior work experience** in a hospital/health system or health care–related company preferred; this experience can include fellowships or internships
- ☑ **Strong writing skills:** Demonstrated ability to synthesize large amounts of health care research and studies into digestible business language for corporate strategy departments or c-suite–level leaders of health systems
- ☑ **Project management skills:** Experience participating in projects of different sizes and managing workstreams through input from various stakeholders; detail-oriented and efficient with time management
- ☑ **Flexibility:** Comfort working with interdisciplinary teams, including team members with varied backgrounds (eg, PhDs, clinicians, MHAs, MBAs) and employees or clients at various business levels; a willingness to take on any task, no matter how small, in order to complete the project
- ☑ **Communication skills:** Ability to communicate technical and analytical information to clients and internal Sg2 teams in verbal and written formats
- ☑ **Consultative mindset:** Strong analytical and problem-solving skills, coupled with a focus on customer/client satisfaction
- ☑ **Ability to develop analytics models** and conceptual frameworks for client engagements; advanced Excel skills preferred

